

# **Tata Chemicals (Soda Ash) Partners and Subsidiaries**

**Consolidated Financial Statements  
March 31, 2020 and 2019**

**Tata Chemicals (Soda Ash) Partners and Subsidiaries**  
**Consolidated Balance Sheets**  
**March, 2020 and 2019**

<i>(in thousands)</i>	<b>Mar-20</b>	<b>Mar-19</b>
<b>Assets</b>		
Current assets		
Cash and cash equivalents	\$ 48,443	\$ 52,997
Receivables, net of allowance for doubtful accounts of \$190 & \$298	76,274	77,733
Receivable due from related party	(954)	3,895
Inventories	22,477	17,989
Prepaid royalties and other current assets	1,132	3,433
Total current assets	147,372	156,047
Property, plant, and equipment—net	231,104	202,992
Other assets	13,478	11,993
Total assets	<u>\$ 391,954</u>	<u>\$ 371,032</u>
<b>Liabilities and partners' equity (deficit)</b>		
Current liabilities		
Accounts payable	\$ 28,145	\$ 29,287
Due to related parties	-	-
Accrued liabilities	29,778	20,029
Total current liabilities	57,923	49,316
Long-term liabilities	111,268	90,164
Total liabilities	169,191	139,480
Commitments and contingencies		
Accumulated other comprehensive loss	(58,759)	(41,078)
Accumulated equity (deficit)	281,522	272,630
Total liabilities and partners' equity (deficit)	<u>\$ 391,954</u>	<u>\$ 371,032</u>

**Tata Chemicals (Soda Ash) Partners and Subsidiaries**  
**Consolidated Statements of Income**  
**Year to Date March, 2020 and 2019**

<i>(in thousands)</i>	<b>Mar-20</b>	<b>Mar-19</b>
Net revenues	\$ 476,579	\$ 471,233
<b>Less</b>		
Cost of revenues	\$ 351,791	\$ 352,691
Depreciation	26,350	19,095
Selling, general and administrative expense	20,128	17,802
Loss on disposition of long lived assets	132	1,811
Interest expense	(171)	(808)
Unrealized loss (gain) on natural gas futures	-	(1,980)
Equity loss from joint venture	-	-
Other expense, net	(1)	3
Net income	\$ 78,350	\$ 82,619
Net income attributable to noncontrolling interest	8,765	8,527
Net income attributable to Tata Chemicals (Soda Ash) Partners and Subsidiaries	<u>\$ 69,585</u>	<u>\$ 74,092</u>

**Tata Chemicals (Soda Ash) Partners and Subsidiaries**  
**Consolidated Statements of Comprehensive Income**  
**Year to Date March, 2020 and 2019**

<i>(in thousands)</i>	<b>Mar-20</b>	<b>Mar-19</b>
Net Income	\$ 78,350	\$ 82,619
Other comprehensive income		
Defined benefit plan adjustments (Note 10)	<u>(17,681)</u>	<u>1,656</u>
	60,669	84,275
Comprehensive Income		
Less: Comprehensive income attributable to the noncontrolling interest	<u>8,765</u>	<u>8,527</u>
Comprehensive income attributable to Tata Chemicals (Soda Ash) Partners and Subsidiaries	<u>\$ 51,904</u>	<u>\$ 75,748</u>

**Tata Chemicals (Soda Ash) Partners and Subsidiaries**  
**Consolidated Statement of Changes in Partners' Equity**  
**March, 2020 and 2019**

---

<i>(in thousands)</i>	<b>Mar-20</b>	<b>Mar-19</b>
Partners' equity, April 1,	\$ 231,552	\$ 200,804
Net income	78,350	82,618
Distribution to noncontrolling interest	(8,763)	(8,527)
Pension liability	(17,681)	1,656
Reclass Capital Lease PY Adjustment	(694)	
Distributions	<u>(60,000)</u>	<u>(45,000)</u>
Partners' equity, June 30	<u>\$ 222,763</u>	<u>\$ 231,552</u>

**Tata Chemicals (Soda Ash) Partners and Subsidiaries**  
**Notes to Financial Statement**  
**March 31, 2020 and 2019**

**1. Basis of Presentation**

**Description of Business**

Description of Business—Tata Chemicals (Soda Ash) Partners and its subsidiaries (collectively, “TCSAP “ or the “Partnership” or the “Company”) operates a facility in Green River, Wyoming for the purpose of mining and processing trona ore and selling the resulting finished product (soda ash). TCSAP supplies soda ash to a broad range of industrial customers primarily in the glass production, sodium-based chemicals, detergents, pulp and paper, and water treatment markets. TCSAP is a subsidiary of Tata Chemicals (Soda Ash) Partners Holdings and Subsidiaries (“TCSAP Holdings”). TCSAP Holdings is a partnership of which 75% is owned by Tata Chemicals North America Inc. and Subsidiaries (“TCNA”) and 25% is owned by Valley Holdings Inc.

For the purposes of these financial statements, fiscal 2020 is defined as the year ended March 31, 2020 and fiscal 2019 is defined as the year ended March 31, 2019.

**2. Summary of Significant Accounting Policies**

**Basis of Consolidation**—The accompanying consolidated financial statements reflect the results of operations and financial position of the Company, including one separate sub-partnership, ALCAD. Both the Partnership and Church & Dwight Co., Inc. (“C&D”) each have a 50% interest in Alcad. The consolidated financial statements include the accounts of the Partnership and of this sub-partnership. The Partnership consolidates this sub-partnership as they have the ability to exercise control over the most significant activities of ALCAD, and thus have concluded they are the primary beneficiary of this variable interest entity. The portion of the sub-partnership that is not owned is reflected as noncontrolling interest in the accompanying financial statements. All intercompany balances and transactions have been eliminated.

**Use of Estimates**—The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (“U.S. GAAP”) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Significant estimates include the useful lives of assets, assumptions related to pension and postretirement obligations, cash flow estimates used to test recoverability of assets and the estimated asset retirement obligation. Actual results could differ from those estimates.