

Rallis/PR/02/2526/Corp

Rallis India Limited reports Revenue growth of 22%, PAT growth of 100% in Q1 FY 26

Mumbai, 14 July 2025: Rallis India Limited (A TATA Enterprise), a leading player in the Indian agri inputs industry announced its financial results for the quarter ended June 30, 2025

Key Highlights: Q1 FY26

Announcing the results, Dr Gyanendra Shukla, Managing Director & CEO, Rallis India Limited, said,

“Market placement during the first quarter of the year benefited from an early onset of monsoon. Global demand has also started showing signs of recovery in a few of our products.

Our revenue for Q1 FY26 was at ₹957 Cr, 22% higher than ₹783 Cr of Q1 FY25. Profit After Tax (PAT) was ₹95 Cr in Q1 FY 26 as compared to ₹ 48 Cr in Q1 FY 25. We witnessed double-digit volume-led growth of 13% in Crop Care B2C, 23% in Crop Care B2B and 38% in Seeds business. Our Soil & Plant Health business registered growth of 33% in line with our strategy. Our actions on improving product mix and driving cost optimization have also helped in improving PAT margins from 6% in Q1FY 25 to 10% in Q1 FY 26. We are pleased with the continuing momentum on our North Cotton seeds hybrids, particularly “Diggaz”. Our working capital management has also been robust, leading to a healthy closing fund balance.

We remain cautiously optimistic for the quarter ahead. Key watchouts will be the liquidation of placed products in both Crop Care B2C and Seeds. We expect the export market to witness a gradual recovery during the year.

On a long-term basis, Customer Centricity will remain a key thrust, and we will continue to offer differentiated solutions to solve varying farmer needs. We will further intensify our efforts to build capabilities in Manufacturing, Digitalization and leverage Collaborations and Alliances”.

Key Developments: Q1 FY26

- **Successful Key New Products launches:**
 - **Crop Protection:** Launched 9 new products across Herbicides, Fungicides and Insecticides.
Key launches
 - Allato (Oxadiargyl 1% + Pretilachlor 6% GR), Herbicide for Paddy
 - Penflor (Florpyrauxifen-benzyl 1.31% + Penoxsulam 2.1% OD), Herbicide for Paddy
 - Deweed (Paraquat 24% + Oxyfluorfen 5% SC), Non-selective Herbicide
 - Dodrio (Thifluzamide 9% + Difenconazole 6% + Validamycin 3% SC), Fungicide for Paddy sheath blight
 - Master Gold (Metalaxyl M4% + Mancozeb 64% WP), Fungicide for Grapes
 - Fiplam (Fipronil 12.5% + Lambda 5% ZC), 9(3), Insecticide for Cotton
 - **Seeds:** Launched 14 new products across Cotton, Bajra and Paddy
- Ankleshwar Unit received -"Resilient Award" Water Conservation jointly presented by SGCCI and GPCB
- Rallis has been awarded for “Best Supply Chain & Logistics company” by Alden Global
- Rallis has been awarded “Best CSR Initiative” for Krishi Vikram by Indian Chamber of Commerce



RALLIS INDIA LIMITED
A **TATA** Enterprise

About Rallis India:

Rallis India Limited is a subsidiary of Tata Chemicals Limited and a part of over US\$ 165 billion Tata Group. It is one of India's leading agri science companies, with more than 77 years of experience in serving rural markets with the most comprehensive portfolio of products/solutions for Indian farmers. Rallis is known for its deep understanding of Indian agriculture, sustained contact with farmers, quality agrochemicals, branding and marketing expertise along with its strong product portfolio in seeds and crop care which is available through a vast distribution network of 7,000 dealers and over 1,00,000 retailers across India. Rallis has marketing alliances with several multinational agrochemical companies. Rallis is also known for its manufacturing capabilities and ability to develop new processes and formulations; hence it is considered a preferred partner for contract manufacturing by leading global corporations.

For more information about other products in Rallis India's portfolio, please visit www.rallis.com

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