



July 25, 2025

The General Manager  
Corporate Relations Department  
BSE Limited  
Phiroze Jeejeebhoy Towers  
Dalal Street  
Mumbai – 400 001  
Scrip Code: 500770

The Manager  
Listing Department  
National Stock Exchange of India Limited  
Exchange Plaza  
Bandra-Kurla Complex, Bandra (E)  
Mumbai – 400 051  
Symbol: TATACHEM

Dear Sir / Madam,

**Sub: Submission of Analysts/Investors Presentation**

**Ref: Letter dated July 18, 2025 informing about Analysts/Investors Call**

With reference to the aforesaid letter, please find enclosed the presentation to be made to Analysts/ Investors on the Unaudited Consolidated and Audited Standalone financial results for the first quarter ended June 30, 2025 during the Analysts/Investors call to be held on Friday, July 25, 2025.

The presentation is being submitted in compliance with Regulation 30(6) read with Schedule III Part A Para A of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

A copy of the presentation is also being uploaded on the Company's website: [www.tatachemicals.com](http://www.tatachemicals.com).

You are requested to take the same on record.

Thanking you,

**Yours faithfully,  
For Tata Chemicals Limited**

**Rajiv Chandan  
Chief General Counsel  
& Company Secretary**

Encl.: as above

**TATA CHEMICALS LIMITED**

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Tel 91 22 6665 8282 Fax 91 22 6665 8143/44 [www.tatachemicals.com](http://www.tatachemicals.com)  
CIN : L24239MH1939PLC002893

# Chemistry of Sustainable Growth

## Investors Communication

Quarter Ended 30 June 2025





This Presentation, except for the historical information, may contain statements, including the words or phrases such as ‘expects, anticipates, intends, will, would, undertakes, aims, estimates, contemplates, seeks to, objective, goal, projects, should’ and similar expressions or variations of these expressions or negatives of these terms indicating future performance or results, financial or otherwise of Tata Chemicals Limited, its direct and indirect subsidiaries and its associates. Actual results might differ substantially or materially from those expressed or implied. Important factors that could make a difference to the Company’s operations include, among others, economic conditions affecting demand / supply, price conditions in the domestic and overseas markets in which the Company operates, changes in Government policies and regulations, tax laws, and other statutes and incidental factors. You are urged to view all statements contained herein with caution. Tata Chemicals Limited does not undertake any obligation to update or revise forward look statements, whether as a result of new information, future events or otherwise.







# Financial Highlights

Quarter Ended 30 June 2025



# Performance Highlights

Consolidated | ₹ Crore

## Q1FY26

### Sales Volumes\*

(Soda Ash, Bicarb and Salt)

1,265 Kts (CQ) vs. 1,339 Kts (PQ) vs. 1,278 Kts (PY)

### Revenue

₹ 3,719 Cr (CQ) vs. ₹ 3,509 Cr (PQ) vs. ₹ 3,789 Cr (PY)

### EBITDA

₹ 649 Cr (CQ) vs. ₹ 327 Cr (PQ) vs. ₹ 574 Cr (PY)

### PAT\*\*

₹ 316 Cr (CQ) vs. ₹ (12) Cr (PQ) vs. ₹ 175 Cr (PY)

### #Net Debt (External)

₹ 4,972 Cr (Jun 25) vs. ₹ 4,884 Cr (Mar 25)

Geography	Demand	Sentiment
India	↑	↔
China	↔	↓
Asia ex. China & India	↑	↔
Europe	↓	↓
Americas	↔	↔

- Demand-supply balance continues to be soft, coupled with uncertainties in Soda Ash trade driven by tariff changes
- Soda ash markets continue to be over supplied, with high inventory levels in most regions. Prices continued to weaken during Q1FY26. Overall global demand is estimated to be flat in near term.
- Medium to long term trend is positive driven by sustainability applications (Solar PV + EV growth), even with short term margin challenges.
- Lower revenue in CQ as compared to PY, driven by lower realization due to pricing pressure in all regions and lower volumes mainly on account of Lostock cessation.
- PAT includes ₹ 75 Cr on account of Income-tax refund and interest

\* Lostock (UK) volumes removed

\*\* PAT is from continuing operations, before exceptional items, after share in JV & associates and before Non-Controlling interest ('NCI')

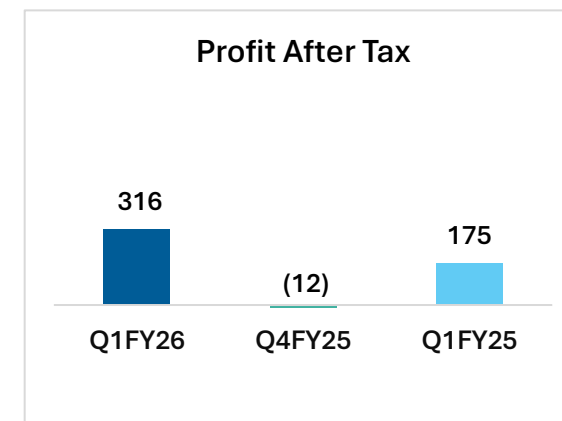
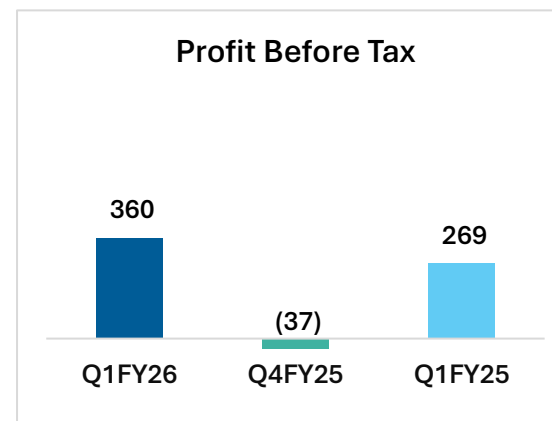
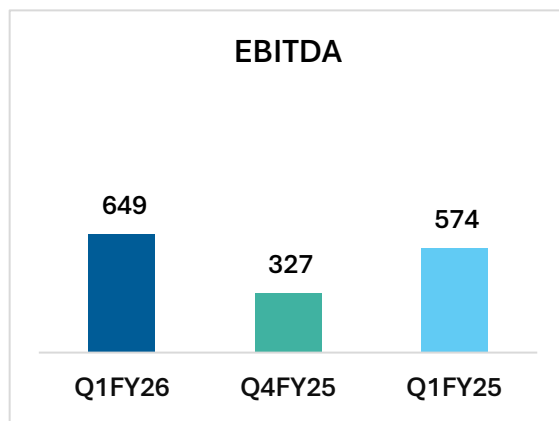
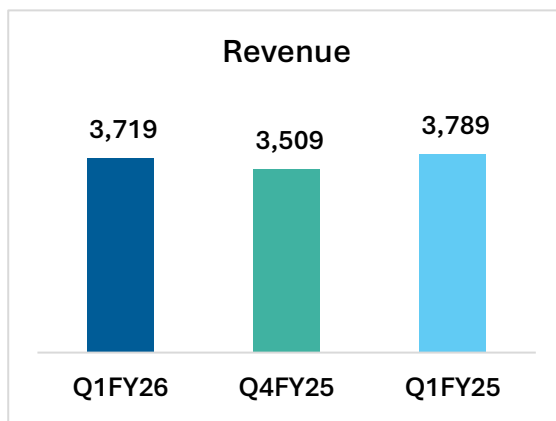
# Excluding Lease of ₹ 760 Cr as on Jun 25 and ₹ 768 Cr as on Mar 25

CQ – Current Quarter (Q1FY26), PQ – Previous Quarter (Q4FY25), PY – Previous Year's Quarter (Q1FY25)

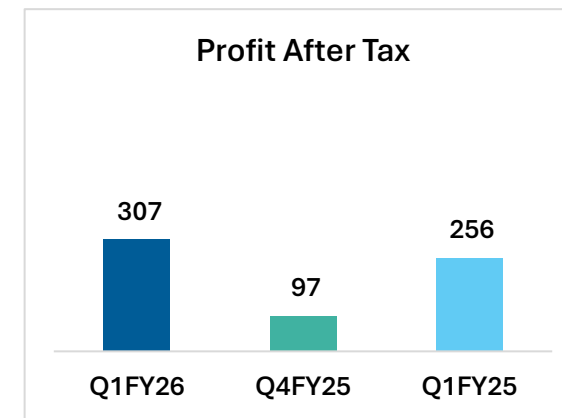
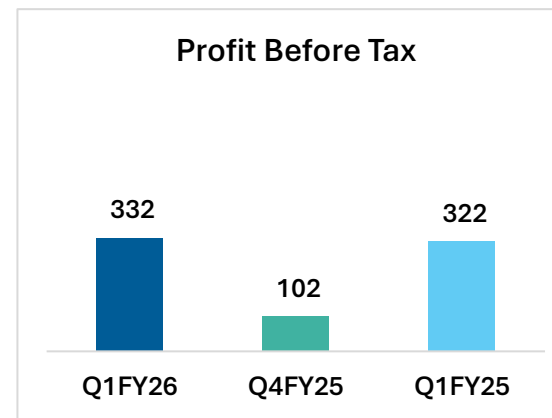
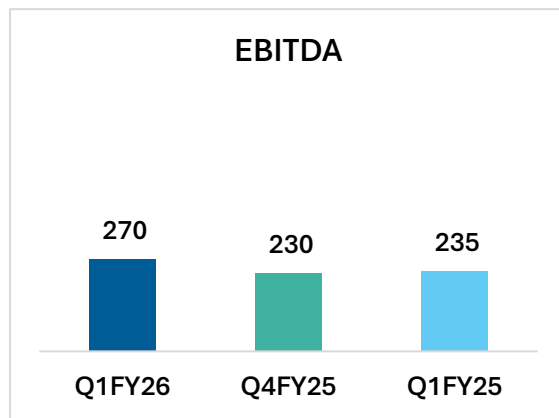
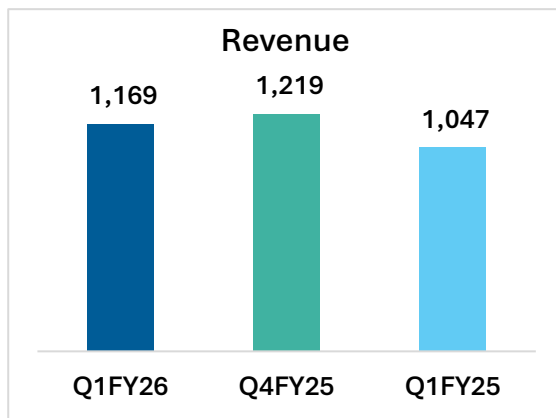
# Financial Snapshot

For the Quarter Ended 30 June 2025

## Consolidated | ₹ Crore



## Standalone | ₹ Crore



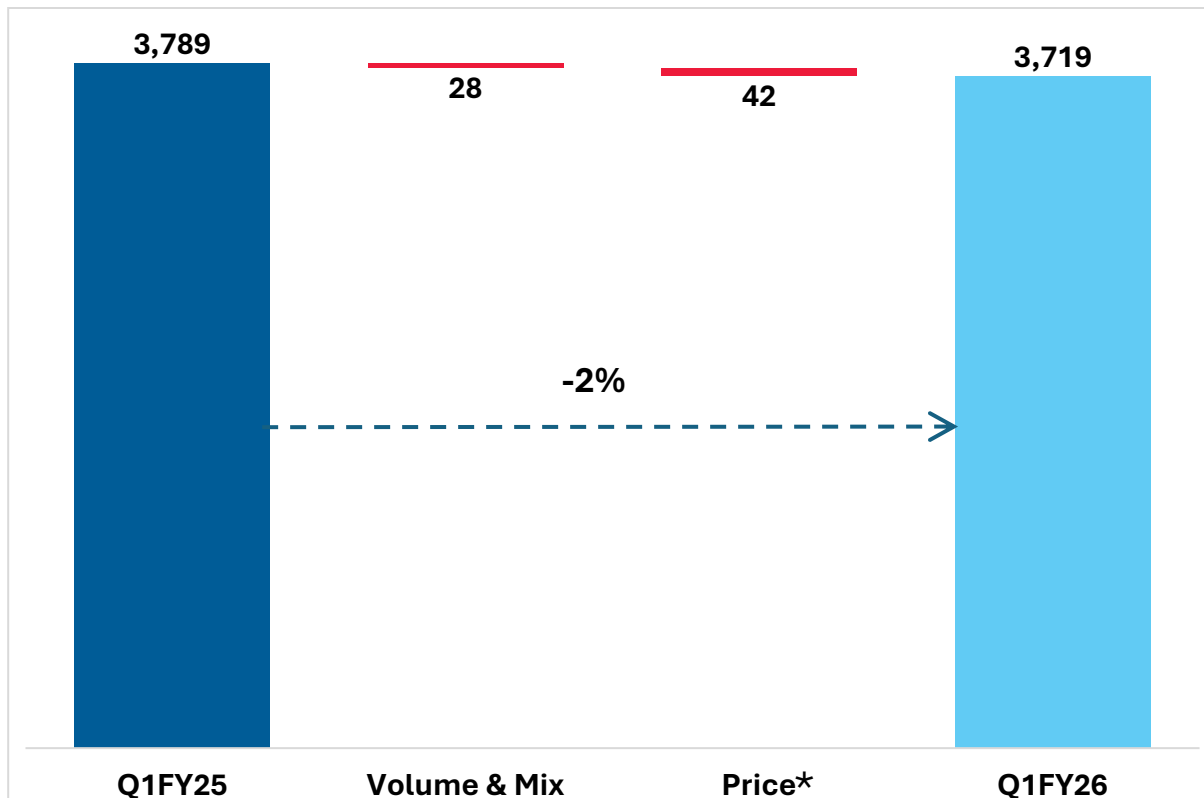
Note: Change is vs PY

PBT & PAT includes continuing operations, before exceptional items, after share in JV & associates & before NCI

# Sales and EBITDA Bridge

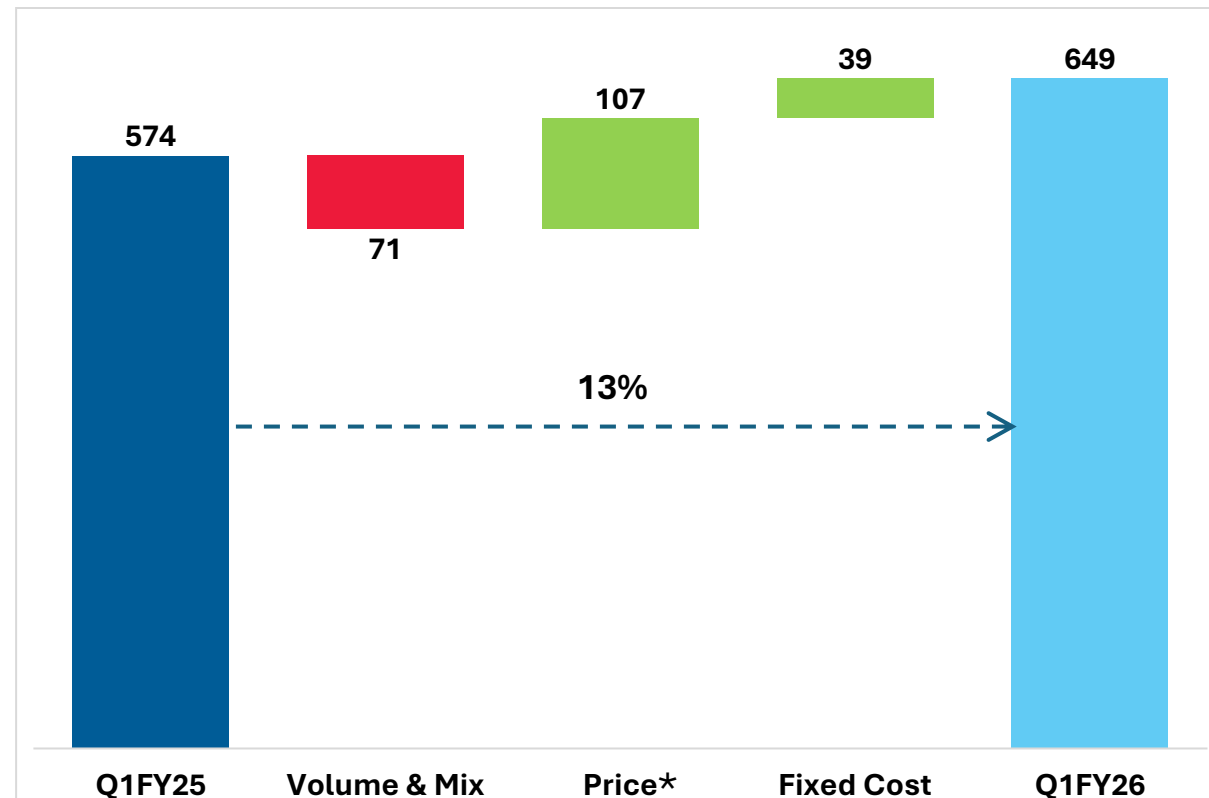
For the Quarter Ended 30 June 2025

## Sales Bridge | ₹ Crore



Lower sales due to Lostock closure

## EBITDA Bridge | ₹ Crore



Lower performance offset by price and product mix

\* Price includes cost, forex and others

# Unit Wise Profit & Loss

## Statement of Profit and Loss for the Quarter Ended June 2025

Units	India				US				UK				Kenya				Rallis			
₹ Crore	CQ	PQ	PY	Var vs PY	CQ	PQ	PY	Var vs PY	CQ	PQ	PY	Var vs PY	CQ	PQ	PY	Var vs PY	CQ	PQ	PY	Var vs PY
<b>Revenues</b>	1,169	1,219	1,047	122	1,208	1,316	1,281	(73)	377	417	525	(148)	134	158	148	(14)	957	430	783	174
<b>EBITDA</b>	270	230	235	35	188	80	198	(10)	32	(28)	18	14	17	53	25	(8)	150	(18)	96	54
<b>Exceptional Items</b>	-	-	-	-	-	-	-	-	-	(55)	-	-	-	-	-	-	-	-	-	-
<b>PBT<sup>1</sup></b>	332	102	322	10	30	(89)	46	(16)	(31)	(101)	(60)	29	19	46	35	(16)	129	(41)	65	64
<b>PAT<sup>2</sup></b>	307	97	256	51	43	(44)	39	4	(31)	(101)	(60)	29	18	27	33	(15)	95	(32)	48	47

Units	Consolidated			
₹ Crore	CQ	PQ	PY	Var vs PY
<b>Revenues</b>	3,719	3,509	3,789	(70)
<b>EBITDA</b>	649	327	574	75
<b>Exceptional Items</b>	-	(55)	-	-
<b>Share of JV Income</b>	42	24	54	(12)
<b>PBT<sup>1</sup></b>	360	(37)	269	91
<b>PAT<sup>2</sup></b>	316	(12)	175	141
<b>PAT<sup>3</sup></b>	252	(74)	135	117

### Notes :

Above financials are for Continuing Operations

Consolidated financials is after adjusting SPV & other adjustments

Rallis' financials represent 100% share. Consolidated numbers is after adjustment of Rallis India's NCI.

1. Before exceptional items and after JV share

2. Before exceptional items and NCI

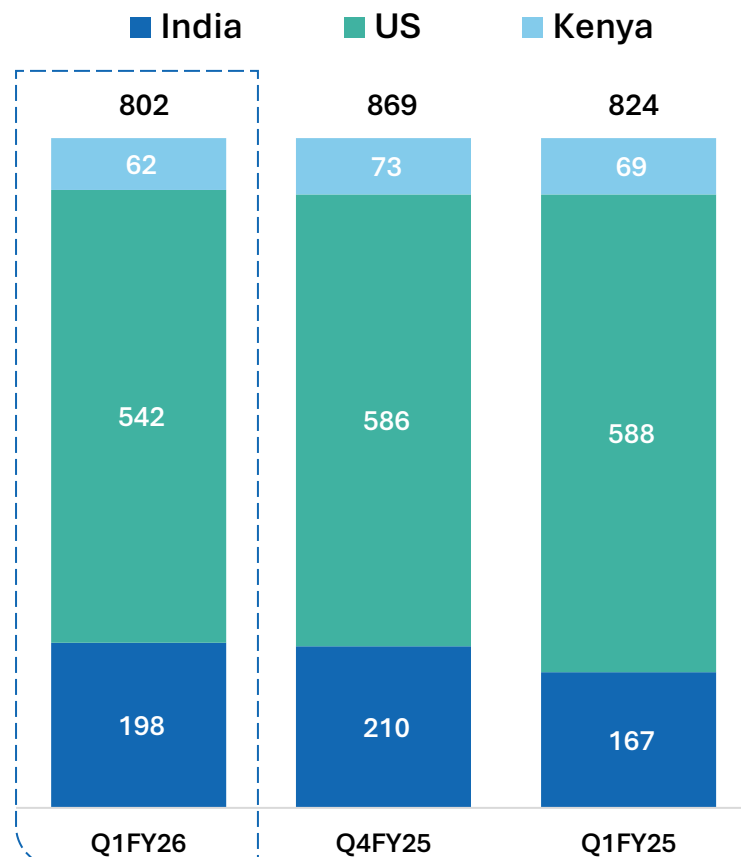
3. After exceptional items and NCI



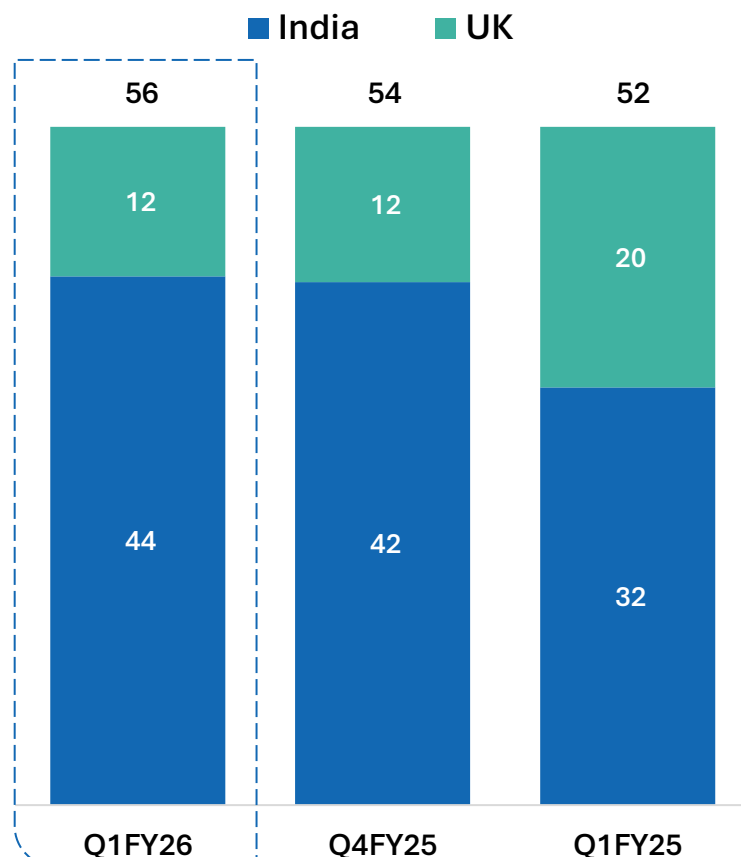
# Sales Volume

Key Products

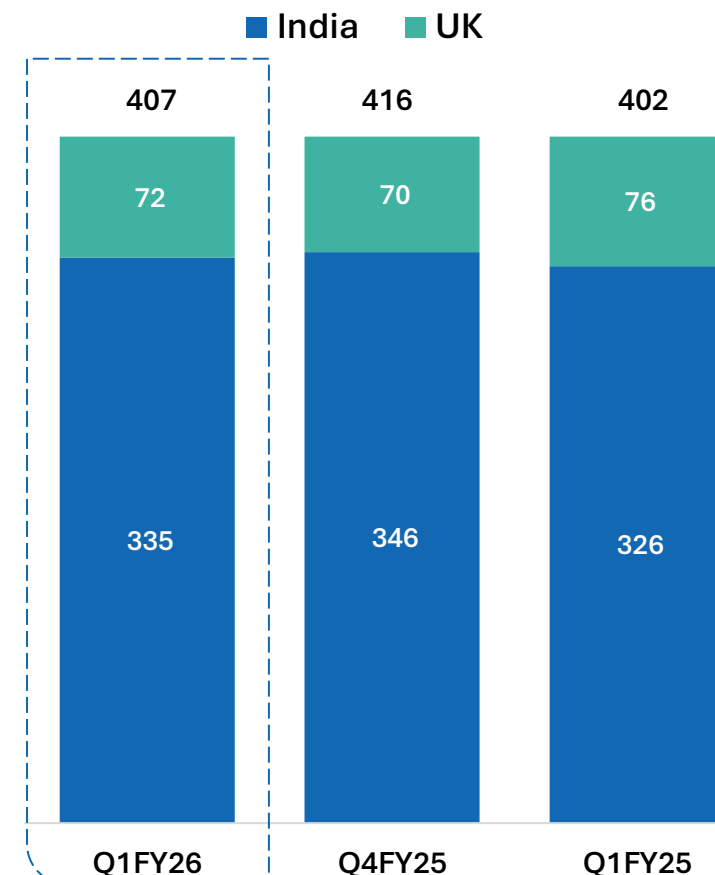
Soda Ash | In Kts



Sodium Bicarbonate\* | in Kts



Salt | in Kts

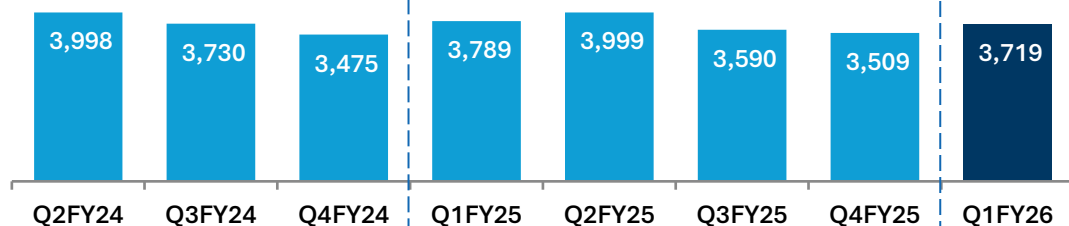


\* Lostock (UK) volumes removed

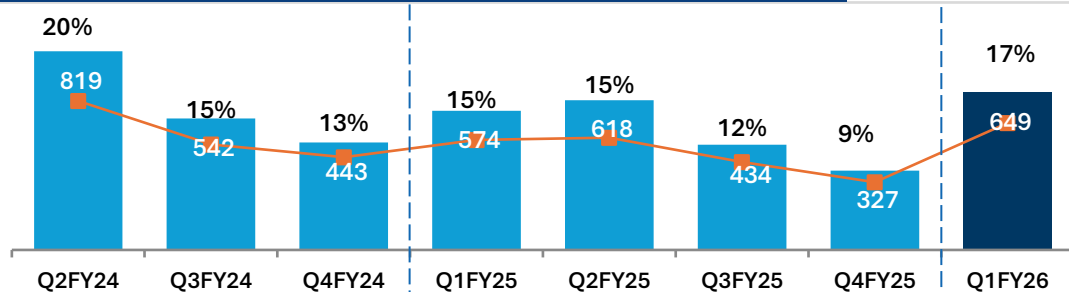
# Historical Financial Trends

## Consolidated | Crore

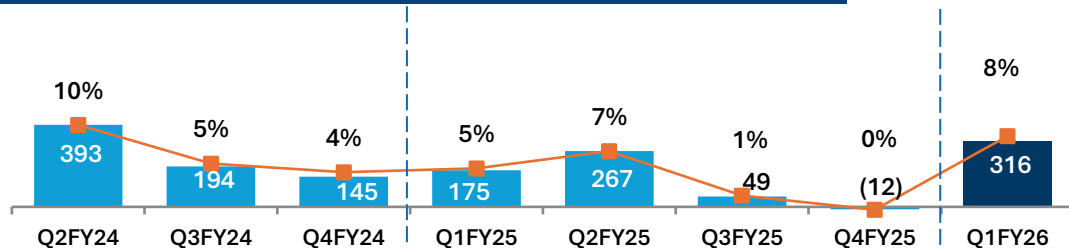
### Revenue



### EBITDA & Margin (%)

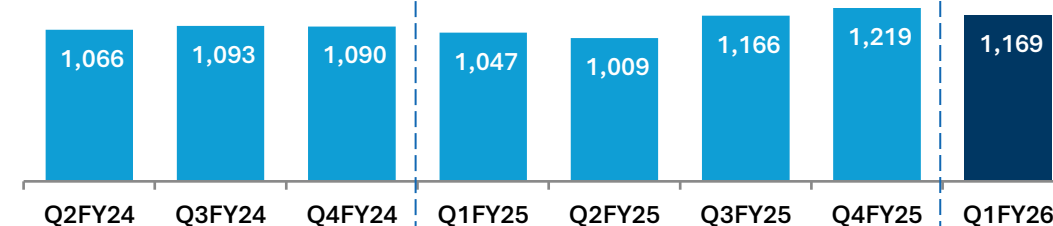


### PAT & Margin (%)

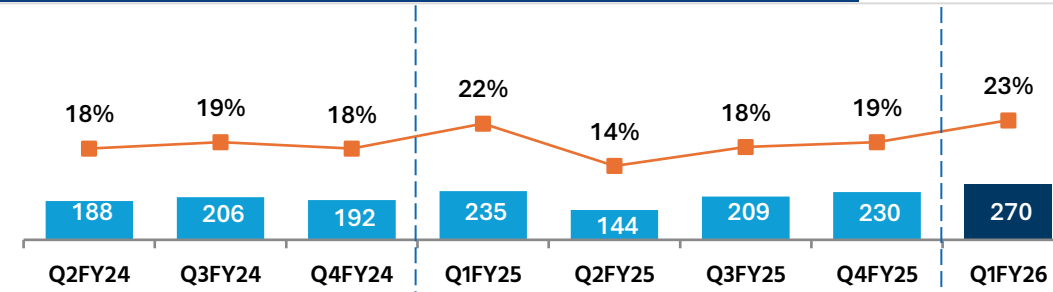


## Standalone | Crore

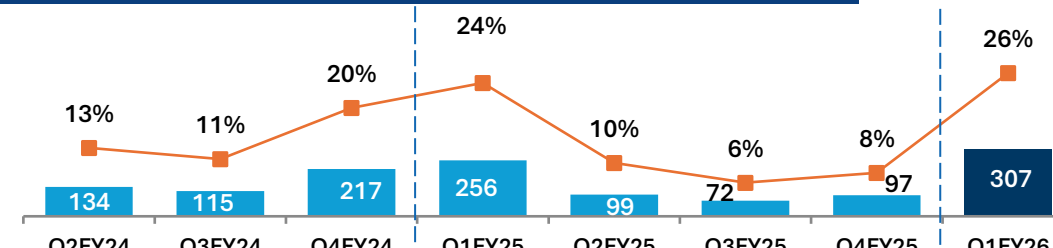
### Revenue



### EBITDA & Margin (%)



### PAT & Margin (%)



Note: PAT is after share of JV and before exceptional items & NCI

# Strategic Priorities

Paving the Path Forward



Excel

## Operational and functional performance through

- Innovation
- Digitalization
- People



Embed

## Sustainability aligned to ESG framework

- Project Aalingana



Expand

## Leadership through growing core and broadening the specialty portfolio

- Revenue maximization
- Realization of new capacities
- Optimizing product portfolio

### Priorities

#### ESG Focus

Sustainable & Ethical Impacts

#### Climate Change

Absolute carbon emission reduction

#### Circular Economy

Water Neutrality, zero solid waste and recycle

#### Bio-diversity

Preserve Natural Capital, conservation & restoration of biodiversity

### Focus Areas & Projects

- ESG Rating maintained at “Adequate” by CRISIL
- Biogenic fuel (biomass) trials progressing in India
- 5 MW Solar plant and Electric Calciner commissioned in Magadi
- Cumulative capacity to 791.55 million cubic feet (MCFT) of water harvesting capacity created
- 7 Whale Sharks have been rescued and released (Cumulative 986 since start of the project)

# Awards & Accolades

Celebrating Excellence



Tata Chemicals Magadi Crowned Overall Winner at the 2025 Energy Management Awards



Tata Chemicals Ltd, Mambattu Unit has won the 'Bronze' Award in the CII-South Region EHS Excellence Awards 2024



# Annexure

Tata Chemicals Background



# Our Facilities - Footprint Across 4 Continents

India Operations - 11 Manufacturing Units

## India



### Installed Capacity

Soda Ash: 1,091,000 MTPA  
Bicarb: 290,000 MTPA  
Salt: 1,600,000 MTPA  
Cement: 5,00,000 MTPA

### Location

Gujarat

## India



### Installed Capacity

Prebiotic: 5,000 MTPA  
Specialty Silica: 10,800 MTPA

### Location

Andhra Pradesh and Tamil Nadu

## Rallis India Limited <sup>1</sup>



### Major Products

Crop Care, Crop Protection and Seeds  
(Herbicides, Fungicides and  
Insecticides etc.)

### Location

Maharashtra, Gujarat and Hyderabad

<sup>1</sup> Tata Chem India holds 55.04% stake in Rallis India Limited



# Our Facilities - Footprint Across 4 Continents

International Operations - 4 Manufacturing Units

## USA



### Installed Capacity

Soda Ash: 2,540,000 MTPA

### Location

Wyoming, USA

## UK



### Installed Capacity

Bicarb: 90,000 MTPA

Salt: 430,000 MTPA

Pharma Salt : 70,000 MTPA

### Location

Winnington and Middlewich, UK

## Kenya



### Installed Capacity

Soda Ash: 350,000 MTPA

### Location

Magadi, Kenya

# Our Facilities

R&D Centers



**Tata Chem India Innovation Centre**



**Rallis India R&D Centre**

200+

Technically Skilled  
Scientists in R&D

3

State-of-the-art  
Innovation Centers

449

Patents Filed  
176 Granted

# Thank You

For any queries, please contact below :

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