

# **ALCAD**

**Financial Statements**

**March 31, 2018 and 2017**

**ALCAD**  
**Balance Sheets**  
**March 31, 2018 and 2017**

	<b>USD 2018</b>	<b>USD 2017</b>
<b>Assets</b>		
Trade Receivables	6,122,571	5,962,329
Total assets	<u>6,122,571</u>	<u>5,962,329</u>
<b>Capital &amp; Liabilities</b>		
Capital	1,363,824	1,333,100
Trade and Other payables	4,758,747	4,629,229
Total capital and liabilities	<u>6,122,571</u>	<u>5,962,329</u>

**ALCAD**  
**Statement of Operations**  
**Year ended March 31,**

	<b>USD 2018</b>	<b>USD 2017</b>
Net revenues	54,824,597	51,181,727
Cost of revenues	32,813,867	30,656,139
Gross margin	<u>22,010,730</u>	<u>20,525,588</u>
Royalty expenses	4,155,259	3,565,909
Net income	<u><u>17,855,471</u></u>	<u><u>16,959,679</u></u>

**ALCAD****Individual Partnership Capital Accounts**

	Individual Partnership Capital Accounts		USD
	TCSAP	Church & Dwight	Total
<b>Partners' capital, April 31, 2016</b>	671,756	671,756	1,343,512
Net income	8,479,840	8,479,840	16,959,679
Dividends	<u>(8,485,045)</u>	<u>(8,485,045)</u>	<u>(16,970,091)</u>
<b>Partners' capital, March 31, 2017</b>	<b>666,550</b>	<b>666,550</b>	<b>1,333,100</b>
Net income	8,927,736	8,927,736	17,855,471
Dividends	<u>(8,912,374)</u>	<u>(8,912,374)</u>	<u>(17,824,747)</u>
<b>Partners' capital, March 31, 2018</b>	<b><u>681,912</u></b>	<b><u>681,912</u></b>	<b><u>1,363,824</u></b>

**ALCAD****Cash flow statement  
Year ended March 31,**

	<b>USD 2018</b>	<b>USD 2017</b>
<b>Cash flows from operating activities</b>		
Net income	17,855,471	16,959,679
Adjustments to reconcile net income to net cash provided by operating activities		
Non-cash activities	<u>(17,855,471)</u>	<u>(16,959,679)</u>
Net cash provided by operating activities	<u>-</u>	<u>-</u>
Net change in cash and cash equivalents	-	-
<b>Cash and cash equivalents</b>		
Beginning of year	<u>-</u>	<u>-</u>
End of year	<u><u>-</u></u>	<u><u>-</u></u>
<b>Non-cash investing activities</b>		
Accounts payable and receivable from same party adjusted	17,855,471	16,959,679

**ALCAD**  
**Notes to Financial Statement**  
**March 31, 2018 and 2017**

**1. Basis of Presentation**

**Description of Business**

ALCAD is the Partnership between Tata Chemicals (Soda Ash) Partners ("TCSAP") and Church & Dwight Co. Inc ("C&D"). ALCAD operates a facility in Green River, Wyoming for the purpose of mining and processing trona ore and selling the resulting finished product (soda ash). ALCAD supplies soda ash to TCSAP.

For the purposes of these financial statements, fiscal 2018 is defined as the year ended March 31, 2018 and fiscal 2017 is defined as the year ended March 31, 2017.

**2. Summary of Significant Accounting Policies**

**Use of Estimates**

The preparation of financial statements, in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP"), requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period.

**Royalties**

Trona reserves are mined pursuant to lease arrangements with land owners. Such arrangements generally provide for royalty payments based on the selling price of soda ash.

**Revenue Recognition**

The Partnership recognizes revenue when persuasive evidence of an arrangement exists, delivery has occurred, the fee is fixed or determinable, and collectability is reasonably assured. Revenue is recognized from product sales when title and risk of loss has passed to the customer consistent with the related shipping terms, generally at the time products are shipped.

**Income Taxes**

The financial statements contain no provision or liability for income taxes because the results of the Company's operations are includable in the taxable income of its partners.