TATA CHEMICALS (SOUTH AFRICA) PROPRIETARY LIMITED (Registration number: 1996/004273/07)

AUDITED ANNUAL FINANCIAL STATEMENTS for the year ended 31 March 2016

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#### STATEMENT OF DIRECTORS' RESPONSIBILITY FOR FINANCIAL REPORTING

The directors are responsible for the maintenance of adequate accounting records and the preparation and integrity of the financial statements and related information. The financial statements have been prepared in accordance with International Financial Reporting Standards and the Companies Act of South Africa. The company's independent external auditors, Deloitte & Touche, have audited the financial statements of the company and their unqualified report appears on pages 2 and 3.

The directors are also responsible for the systems of internal control. These controls are designed to provide reasonable but not absolute, assurance as to the reliability of the financial statements, and to adequately safeguard, verify and maintain accountability for assets, to record liabilities and to prevent and detect material misstatement and loss. The systems are implemented and monitored by suitably trained personnel with an appropriate segregation of authority and duties. Nothing has come to the attention of the directors to indicate that any material breakdown in the functioning of these controls, procedures and systems has occurred during the year under review.

The financial statements of the company are prepared on a going concern basis, since the directors believe that the company has adequate resources in place to continue in operation for the foreseeable future.

#### PREPARATION OF THE FINANCIAL STATEMENTS

The financial statements have been prepared under the supervision of Sally Govender (Finance Manager).

#### DIRECTORS' APPROVAL OF THE FINANCIAL STATEMENTS

The financial statements of the company are set out on pages 4 to 24, were approved by the Board of Directors on 20 May 2016 and are signed on its behalf by:

Director

Director

#### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF TATA CHEMICALS (SOUTH AFRICA) PROPRIETARY LIMITED

We have audited the financial statements of Tata Chemicals (South Africa) Proprietary Limited, set out on pages 6 to 24, which comprise the statement of financial position as at 31 March 2016, and the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and the notes, comprising a summary of significant accounting policies and other explanatory information.

#### Directors' Responsibility for the Financial Statements

The company's directors are responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards and the requirements of the Companies Act of South Africa, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Tata Chemicals (South Africa) Proprietary Limited as at 31 March 2016, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards and the requirements of the Companies Act of South Africa.

## INDEPENDENT AUDITOR'S REPORT (continued) TO THE MEMBER OF TATA CHEMICALS (SOUTH AFRICA) PROPRIETARY LIMITED

Other reports required by the Companies Act

As part of our audit of the financial statements for the year ended 31 March 2016, we have read the Directors' Report for the purpose of identifying whether there are material inconsistencies between this report and the audited financial statements.

This report is the responsibility of the respective preparers. Based on reading this report we have not identified material inconsistencies between this report and the audited financial statements. However, we have not audited this report and accordingly do not express an opinion on this report.

Deloite & Touche

Deloitte & Touche Registered Auditor Per S Munro CA (SA), RA Partner 20 June 2016 TATA CHEMICALS (SOUTH AFRICA) PROPRIETARY LIMITED

(Registration number: 1996/004273/07)

DIRECTORS' REPORT

for the year ended 31 March 2016

The directors submit their report, which forms part of the financial statements for the year ended 31 March 2016.

#### NATURE OF OPERATIONS

The company derives its income from the purchase, packaging and resale of sodium carbonate ("soda ash") and related products.

#### **FINANCIAL RESULTS**

The company's financial results are fully disclosed in the financial statements accompanying this report. The net loss incurred in the current year is mainly due to the fluctuations in the exchange rate.

#### HOLDING COMPANY

The company's holding company is Tata Chemicals Africa Holdings Limited, a company incorporated in the United Kingdom. The company's ultimate holding company is Tata Chemicals Limited, a company incorporated in India.

#### **DIVIDENDS**

Dividends declared and paid during the year R Nil (2015: R3 400 000).

### INTERNATIONAL FINANCIAL REPORTING STANDARDS

The company's financial statements were prepared in terms of International Financial Reporting Standards issued by the International Accounting Standards Board (IASB) and are consistent with those applied in the previous year.

#### SHARE CAPITAL

There have been no changes to the authorised and issued share capital during the year under review.

#### **RELATED PARTIES**

Related parties consist of all entities where there is a common shareholding or directorship. The directors are considered key entity personnel. Related party transactions have been disclosed in note 16 to the financial statements.

#### **DIRECTORS**

The directors in office at the end of the year and at the date of this report are:

MFK Odera (Kenyan)
Z Langrana (Indian)
R Lodha (Indian)
Z Schneider (South African)
R Mpofu (South African)

TATA CHEMICALS (SOUTH AFRICA) PROPRIETARY LIMITED (Registration number: 1996/004273/07)
DIRECTOR'S REPORT (continued)
for the year ended 31 March 2016

#### **SECRETARY**

The company has not appointed a secretary.

#### **REGISTERED OFFICE AND POSTAL ADDRESS**

140 Johnstone Road Maydon Wharf Durban 4001

#### **GOING CONCERN**

The directors consider that the company has adequate resources to continue operating for the foreseeable future and that it is therefore appropriate to adopt the going concern basis in preparing the company's financial statements.

#### SUBSEQUENT EVENTS

The directors are not aware of any matter or circumstance which is material to the financial affairs of the company, which has occurred between the reporting date and date of approval of the financial statements, that has not been otherwise dealt with in the financial statements.

#### **AUDITORS**

Deloitte & Touche

# TATA CHEMICALS (SOUTH AFRICA) PROPRIETARY LIMITED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME for the year ended 31 March 2016

	<u>Notes</u>	<u>2016</u> R	<u>2015</u> R
REVENUE	2	439 228 056	263 525 838
COST OF SALES		(417 250 643)	(242 126 417)
GROSS PROFIT		21 977 413	21 399 421
Operating expenses		(27 156 522)	(14 293 837)
(LOSS) / PROFIT BEFORE INTEREST AND TAXATION		(5 179 109)	7 105 584
Interest paid Interest received	4 4	(29 818) 1 708 204	(60 173) 473 097
(LOSS) / PROFIT BEFORE TAXATION		(3 500 723)	7 518 508
TAXATION	5	(915 187)	(2 165 771)
NET (LOSS) / PROFIT FOR THE YEAR		(2 585 536)	5 352 737
Other comprehensive income for the year		<u>.</u>	
TOTAL COMPREHENSIVE (LOSS) INCOME FOR THE YEAR		(2 585 536)	5 352 737
Attributable to: Tata Chemicals Africa Holdings Limited		(2 585 536)	5 352 737

## TATA CHEMICALS (SOUTH AFRICA) PROPRIETARY LIMITED STATEMENT OF FINANCIAL POSITION As at 31 March 2016

	<u>Notes</u>	<u>2016</u> R	2015 R
ASSETS		IX.	IX.
NON-CURRENT ASSETS			
Property, plant and equipment Intangible asset Deferred taxation	6 7 13	978 858 564 600 827 754	1 346 145 591 600
Total non-current assets		2 371 212	1 937 745
CURRENT ASSETS			
Cash and cash equivalents Trade and other receivables Inventories Taxation receivable	8 9 10 11	48 758 534 89 290 451 89 919 440 3 173 991	94 555 263 84 674 840 630 039
Total current assets		231 142 416	179 860 142
TOTAL ASSETS		233 513 628	181 797 887
EQUITY AND LIABILITIES			
EQUITY			
Share capital Share premium Accumulated profit	12 12	600 1 699 500 33 724 958	600 1 699 500 36 310 494
Total equity		35 425 058	38 010 594
NON-CURRENT LIABILITIES			
Deferred taxation	13		87 433
Total non-current liabilities			87 433
CURRENT LIABILITIES			
Trade and other payables Cash and cash equivalents	14 8	198 088 570	136 597 522 7 102 338
Total current liabilities		198 088 570	143 699 860
TOTAL EQUITY AND LIABILITIES		233 513 628	181 797 887

# TATA CHEMICALS (SOUTH AFRICA) PROPRIETARY LIMITED STATEMENT OF CHANGES IN EQUITY for the year ended 31 March 2016

_	Share capital	Share premium	Accumulated profit	Total
	R	R	R	R
Balance as at 31 March 2014	600	1 699 500	34 357 757	36 057 857
Total comprehensive income for the year	-	-	5 352 737	5 352 737
Dividends	-	-	(3 400 000)	(3 400 000)
Balance as at 31 March 2015	600	1 699 500	36 310 494	38 010 594
Total comprehensive loss for the year	_	-	(2 585 536)	(2 585 536)
Balance as at 31 March 2016	600	1 699 500	33 724 958	35 425 058

# TATA CHEMICALS (SOUTH AFRICA) PROPRIETARY LIMITED STATEMENT OF CASH FLOWS for the year ended 31 March 2016

	<u>Notes</u>	<u>2016</u> R	<u>2015</u> R
CASH FLOWS FROM OPERATING ACTIVITIES		••	
Cash generated/(utilised) from operations Interest received Interest paid Taxation paid	А В _	56 737 753 1 708 204 (29 818) (2 543 952)	(10 217 640) 473 097 (60 173) (2 519 692)
Net cash inflow/(outflow) from operating activities	-	55 872 187	(12 324 408)
CASH FLOWS FROM INVESTING ACTIVITIES			
Additions to plant and equipment	-	(11 315)	(797 375)
Net cash outflow from investing activities	-	(11 315)	(797 375)_
CASH FLOW FROM FINANCING ACTIVITIES Dividends paid	-		(3 400 000)
Net increase/(decrease) in cash and cash equivalents		55 860 872	(16 521 783)
Cash and cash equivalents at beginning of year		(7 102 338)	9 419 445
CASH AND CASH EQUIVALENTS AT END OF YEAR	8	48 758 534	(7 102 338)
NOTES TO THE STATEMENT OF CASH FLOWS			
A. CASH GENERATED/(UTILISED) FROM OPERATIONS			
Net (loss)/profit before taxation Adjustments for: Interest received Interest paid Amortisation of lease premium Depreciation		(3 500 723) (1 708 204) 29 818 27 000 378 602	7 518 508 (473 097) 60 173 27 000 245 070
Operating (loss)/profit before working capital changes		(4 773 507)	7 377 654
Increase in inventories  Decrease/(increase) in trade and other receivables Increase in trade and other payables		(5 244 600) 5 264 812 61 491 048	(47 410 330) (54 874 744) 84 689 780
Cash generated/(utilised) from operations		56 737 753	(10 217 640)
B. TAXATION PAID			
Balance at beginning of year Current period charge (excluding deferred taxation)		630 039 -	242 993 (2 132 646)
Balance at end of year		(3 173 991)	(630 039)
		(2 543 952)	(2 519 692)

#### 1. SIGNIFICANT ACCOUNTING POLICIES

#### 1.1 Basis of preparation and changes in accounting policies

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Financial Reporting Standards Board using historic cost convention except for certain financial instruments that are stated at fair value.

The principle accounting policies applied in the preparation of these financial statements are set out below and are consistent with the prior year. All monetary information and figures presented in these financial statements are stated in South African Rands which is the company's functional currency. The basis of preparation is consistent with the prior year.

At the date of authorisation of the financial statements, the following statements and interpretations were issued but not yet effective:

#### Effective for annual periods beginning on or after 1 July 2014:

- Amendments to IFRS 2 Share based Payments: Amendments to definition of vesting condition
- Amendments to IFRS 3 Business Combinations: Amendments to Accounting for contingent consideration in a business combination
- Amendments to IAS 16 Property, Plant and Equipment: Amendments to revaluation method
- Amendments to IAS 24 Related party disclosure: Amendments to key management personnel
- Amendments to IAS 38 Intangible Assets: Amendments to revaluation method

#### Effective for annual periods beginning on or after 1 January 2018:

- IFRS 15 Revenue from contracts with customers: establishes principles for reporting useful
  information to users of financial statements about the nature, amount, timing and uncertainty of
  revenue and cash flows arising from an entity's contracts with customers.
- IFRS 9 Financial instruments: introduces new requirements for the classification and measurement of financial assets and liabilities and for derecognition.
- IFRS 16 Leases: supersedes IAS 17 Leases, bringing most leases on balance sheet for lessees under a single accounting model.

It is not anticipated that these amendments will have any meaningful impact on the company's financial statements.

#### 1.2 Underlying concepts

The financial statements are prepared on the going concern basis using accrual accounting.

Assets and liabilities and income and expenses are not offset unless specifically permitted by an accounting standard.

Financial assets and financial liabilities are offset and the net amount reported only when a legally enforceable right to set off the amounts exists and the intention is either to settle on a net basis or to realise the asset and settle the liability simultaneously.

Changes in accounting policies are accounted for in accordance with the transitional provisions in the standards. If no such guidance is given, they are applied retrospectively, unless it is impracticable to do so, in which case they are applied prospectively.

Changes in accounting estimates are recognised in profit or loss. Prior period errors are retrospectively restated unless it is impracticable to do so, in which case they are applied prospectively.

### 1. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 1.3 Recognition of assets and liabilities

Assets are only recognised if they meet the definition of an asset, if it is probable that future economic benefits associated with the asset will flow to the company and the cost of fair value can be measured reliably.

Liabilities are only recognised if they meet the definition of a liability, if it is probable that future economic benefits associated with the liability will flow from the entity and the cost or fair value can be measured reliably.

Financial instruments are recognised when the entity becomes a party to the contractual provisions of the instrument. Financial assets and liabilities as a result of firm commitments are only recognised when one of the parties has performed under the contract.

#### 1.4 Derecognition of assets and liabilities

Financial assets are derecognised when the contractual rights to receive cash flows have been transferred or have expired or when substantially all the risks and rewards of ownership have passed.

All other assets are derecognised on disposal or when no future economic benefits are expected from their use.

Financial liabilities are derecognised when the relevant obligation has either been discharged or cancelled or has expired.

#### 1.5 Foreign currencies

The functional currency of the company is determined based on the currency of the primary economic environment in which the company operates. Transactions in currencies other than the company's functional currency are recognised at the rates of exchange ruling on the date of the transaction.

Monetary assets and liabilities denominated in such currencies are translated at the rates ruling at the reporting date.

Gains and losses arising on exchange differences are recognised in profit or loss.

#### 1.6 Subsequent events

Recognised amounts in the financial statements are adjusted to reflect events arising after the reporting date that provide additional evidence of conditions that existed at the reporting date. Events after the reporting date that are indicative of conditions that arose after the reporting date are dealt with by way of a note.

#### 1.7 Comparative figures

Comparative figures are restated in the event of a change in accounting policy or a prior period error.

#### 1.8 Property, plant and equipment

Property, plant and equipment are stated at original cost to the company less accumulated depreciation and impairment losses. Depreciation is provided on the straight-line method at rates which are considered appropriate to ensure that the assets are written down to their residual values over their estimated useful lives. Management review their useful lives on an annual basis.

Depreciation commences when the assets are ready for intended use. Where significant parts of an item have different useful lives, to the item itself, these parts are depreciated over their estimated useful lives. The methods of depreciation, useful lives and residual values are reviewed annually.

No business economic changes have occurred during the year to lead management to believe that the useful lives and residual values of the property, plant and equipment have changed.

#### 1. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 1.9 Leases

#### Finance leases

Leases that transfer substantially all the risks and rewards of ownership of the underlying asset to the company are classified as finance leases. Assets acquired in terms of finance leases are capitalised at the lower of fair value and the present value of the minimum lease payments at inception of the lease, and are depreciated over the estimated useful life of the asset. The capital element of future obligations under the leases are included as a liability on the statement of financial position. Lease payments are allocated using the effective interest rate method to determine the lease finance cost, which is charged against income over the lease period.

#### Operating leases

Leases where the lessor retains the risks and rewards of the underlying asset are classified as operating leases. Payments made under operating leases are charged against income on a straight line basis over the period of the lease.

#### 1.10 Intangible asset

An intangible asset is an identifiable non-monetary asset without physical substance.

Intangible assets acquired separately are initially recognised at cost. If assessed as having an indefinite useful life, it is not amortised but tested for impairment annually and impaired, if necessary. If assessed as having a finite useful life, it is amortised over its useful life using the straight-line basis, and tested for impairment if there is an indication that it may be impaired.

An intangible asset is derecognised on disposal or when no future economic benefits are expected from use or disposal. Gains or losses arising from derecognition of an intangible asset, measured as the difference between the net disposal proceeds and the carrying amount of the asset, are recognised in profit or loss when the asset is derecognised.

#### 1.11 Inventories

Inventories are valued on a first-in-first out basis at the lower of cost or net realisable value. Adequate provision is made for slow-moving, obsolete and redundant items.

#### 1.12 Revenue

Revenue comprises net invoiced sales to customers excluding VAT and rebates. Sales are recognised when the significant risks and rewards are transferred to the buyer, costs can be measured reliably and receipt of the future economic benefits is considered probable.

Interest income is recognised on the time basis, by reference to the principal outstanding and the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount.

#### 1.13 Cost of sales

When inventories are sold, the carrying amount is recognised as part of cost of sales. Any write-down of inventories to net realisable value and all losses of inventories or reversals of previous write-downs or losses are recognised in cost of sales in the period in which the write down, loss or reversal occurs.

#### 1.14 Financial instruments

#### Measurement

Financial instruments are initially measured at cost, which includes transaction costs. Subsequent to initial recognition these instruments are measured as set out below.

## TATA CHEMICALS (SOUTH AFRICA) PROPRIETARY LIMITED NOTES TO THE ANNUAL FINANCIAL STATEMENTS for the year ended 31 March 2014

#### 1. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 1.14 Financial instruments (continued)

#### Trade and other receivables

Trade and other receivables originated by the company are stated at cost less any provision for doubtful debts.

#### Cash and cash equivalents

Cash and cash equivalents are measured at fair value.

#### Financial liabilities

Non-derivative financial liabilities are recognised at amortised cost, comprising original debt less principal payments and amortisations. Derivative financial liabilities are recognised at fair value.

#### Equity

Equity instruments are recorded at the proceeds received, net of direct issue costs. Equity represents the residual value of assets less liabilities.

#### Gains and losses on subsequent measurement

Gains and losses arising from a change in the fair value of financial instruments that are not part of a hedging relationship are included in net profit or loss in the period in which the change arises.

#### Offset

Financial assets and financial liabilities are offset and the net amount reported in the statement of financial position when the company has a legally enforceable right to set off the recognised amounts, and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

#### 1.15 Deferred taxation assets and liabilities

Deferred taxation is recognised using the balance sheet liability method for all temporary differences, unless specifically exempt, at the taxation rates that have been enacted or substantially enacted at the reporting date.

A deferred taxation asset represents the amount of income taxes recoverable in future periods in respect of deductible temporary differences, the carry forward or unused taxation losses and the carry forward of unused taxation credits (including unused credits for secondary taxation on dividends). Deferred taxation assets are only recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised.

A deferred taxation liability represents the amount of income taxes payable in future periods in respect of taxable temporary differences. Deferred taxation liabilities are recognised for taxable temporary differences, unless specifically exempt.

Deferred taxation assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither taxable income nor accounting profit.

Deferred taxation assets and liabilities are offset when there is a legally enforceable right to offset current taxation assets against current taxation liabilities and it is the intention to settle these on a net basis.

#### 1. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 1.16 Provisions

Provisions are recognised when the company has a present legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made for the amount of the obligation.

Provisions are measured at the expenditure required to settle the obligation. Where the effect of discounting is material, provisions are measured at their present value using a pre-tax discount rate that reflects the current market assessment of the time value of money and the risks for which future cash flow estimates have not been adjusted.

#### 1.17 Taxation

The charge for current taxation is based on the results for the year as adjusted for income that is exempt and expenses that are not deductible using taxation rates that are applicable for taxable income.

Deferred taxation is recognised in profit or loss except when it relates to items credited or charged directly to other comprehensive income, in which case it is also recognised in other comprehensive income.

#### 1.18 Accounting for discounts and rebates

In accordance with Circular 9/2006 issued by the South African Institute of Chartered Accountants, discounts and rebates are appropriately treated in the statement of profit or loss and other comprehensive income.

#### 1.19 Guarantees

2.

Guarantees and securities provided by the company are initially recognised at fair value in accordance with IAS 39 and subsequently in accordance with IFRS 7.

#### 1.20 Foreign currency transactions

Transactions in foreign currencies are recorded at the rate of exchange ruling at the transaction date. Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the reporting date. Gains and losses arising on transactions are credited to or charged against income.

#### 1.21 Key sources of estimation uncertainty

There are no assumptions concerning the future, and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

REVENUE	<u>2016</u> R	<u>2015</u> R
Revenue comprises the net invoiced value of the sales of soda ash and related products, rental from the use by others of the entity's assets and terminalling and venture cargo services provided.		
Sale of goods Rental	437 434 164 87 837	262 256 591 104 349
Services provided	1 706 055	1 164 898
=	439 228 056	263 525 838

9	PROFIT REFORE INTEREST AND TAXATION		<u>2016</u> R	<u>2015</u> R
3.	PROFIT BEFORE INTEREST AND TAXATION			
	Profit before interest and taxation is arrived at after tinto account:	aking the following		
	Auditors remuneration - audit fees Amortisation of lease premium Depreciation Net foreign exchange losses Operating lease rentals Provident fund contributions Staff costs		440 708 27 000 378 602 11 921 866 900 141 - 1 939 973	416 300 27 000 245 070 5 259 872 900 141 2 520 2 019 179
	Number of employees		11	10
4.	INTEREST RECEIVED			
	Interest received - bank		1 708 204	473 097
	INTEREST PAID			
	South African Revenue Service Bank		16 648 13 170	60 173
			29 818	60 173
5.	TAXATION			
	South African normal taxation Current tax Deferred tax (current year) Deferred tax (prior year adjustment)		915 187 	2 132 646 31 391 1 734
	Total taxation		915 187	2 165 771
	Reconciliation of taxation rate			
	Standard taxation rate Permanent differences Effective taxation rate		% 28.00 (1.9)	28.00 0.8
	LITEGUAC (AXAUOTITALE		26.14	28.8
6.	PROPERTY, PLANT AND EQUIPMENT			
		Cost	Accumulated depreciation	Carrying value
	2016	R	R	R
	Plant and equipment Leasehold improvements Furniture and fittings Motor vehicles	4 505 133 787 035 538 570 150 826	(3 851 611) (525 362) (474 907) ( 150 826)	653 522 261 673 63 663
		5 981 564	(5 002 706)	978 858

### 6. PROPERTY, PLANT AND EQUIPMENT (continued)

7.

			Cost R	Accumulated depreciation	Carrying value
<u>2015</u>			K	R	R
Plant and equipment Leasehold improvements Furniture and fittings Motor vehicles			505 133 787 035 527 255 150 826	(3 548 164) (479 655) (445 459) (150 826)	956 969 307 380 81 796
		5	970 249	(4 624 104)	1 346 145
Reconciliation of property,	plant and equipn	nent			
<u>2016</u>	Opening balance	Additions	Disposals	Depreciation	Closing balance
	R	R	R	R	R
Plant and equipment Leasehold	956 969	-		(303 446)	653 523
improvements Furniture and fittings	307 380 81 796	- 11 315		- (45 708) - (29 448)	261 672 63 663
Totals	1 346 145	11 315		- ( 378 602)	978 858
Reconciliation of property,	plant and equipn	<u>nent</u>			
<u>2015</u>	Opening balance	Additions	Disposals	Depreciation	Closing balance
•	R	R	R	R	R
Plant and equipment	548 603	579 471		(171 105)	956 969
Plant and equipment Leasehold improvements Furniture and fittings	548 603 192 548 52 689	579 471 159 375 58 529	-	(171 105) (44 543) (29 422)	956 969 307 380 81 796
Leasehold improvements	192 548	159 375	-	(44 543)	307 380
Leasehold improvements Furniture and fittings	192 548 52 689	159 375 58 529	-	(44 543) (29 422) (245 070) 2016	307 380 81 796 1 346 145 2015
Leasehold improvements Furniture and fittings	192 548 52 689	159 375 58 529		(44 543) (29 422) (245 070)	307 380 81 796 1 346 145
Leasehold improvements Furniture and fittings Totals	192 548 52 689 793 840	159 375 58 529	-	(44 543) (29 422) (245 070) 2016	307 380 81 796 1 346 145 2015
Leasehold improvements Furniture and fittings  Totals  INTANGIBLE ASSET  Cost	192 548 52 689 793 840	159 375 58 529	-	(44 543) (29 422) (245 070) 2016 R	307 380 81 796 1 346 145 2015 R
Leasehold improvements Furniture and fittings  Totals  INTANGIBLE ASSET  Cost Accumulated amortisation	192 548 52 689 793 840	159 375 58 529	-	(44 543) (29 422) (245 070) 2016 R 1 078 400 513 800	307 380 81 796 1 346 145 2015 R 1 078 400 486 800
Leasehold improvements Furniture and fittings  Totals  INTANGIBLE ASSET  Cost Accumulated amortisation  Carrying value	192 548 52 689 793 840 ing amount	159 375 58 529	-	(44 543) (29 422) (245 070) 2016 R 1 078 400 513 800	307 380 81 796 1 346 145 2015 R 1 078 400 486 800

#### 7. INTANGIBLE ASSET (continued)

The intangible asset relates to a lease premium over the land, on which the building and warehouse is situated, from which the company operates. This premium is considered to have a finite useful life and is amortised over the lease period on a straight line basis.

Intangible assets are assessed for impairment annually. Based on the impairment assessment for the current year the directors are of the opinion that the intangible asset is not impaired and thus no impairment has been recognised in the current financial year.

		<u>2016</u>	<u>2015</u>
8.	CASH AND CASH EQUIVALENTS	R	R
	Bank balance	48 758 534	(7 102 338)
9.	TRADE AND OTHER RECEIVABLES		
	Trade receivables Other receivables - prepaid expenses	88 228 716 1 061 735	92 726 999 1 828 264
		89 290 451	94 555 263
	Trade receivables can be broken down as follows:		
	External parties	88 228 716	92 726 999

The company estimates that the carrying values are not materially different to the fair values of the trade and other receivables above.

The company has assessed all past due receivable balances for recoverability and believe that their credit quality remains intact. An ageing of past due receivables is provided below:

	Less than		Between	Between 121-360	
	1 month	0-30 days	31-120 days	days	Total
<u>2016</u>	R	R	R	R	R
Past due receivables	-	_	598 111	1 361 357	1 959 468
Provision for doubtful debts		<u>.</u>	-	-	-
		-	598 111	1 361 357	1 959 468
<u>2015</u>					
Past due receivables Provision for doubtful	-	-	726 567	1 065 004	1 791 571
debts					
		-	726 567	1 065 004	1 791 571

# TATA CHEMICALS (SOUTH AFRICA) PROPRIETARY LIMITED NOTES TO THE ANNUAL FINANCIAL STATEMENTS (continued) for the year ended 31 March 2016

		<u>2016</u> R	<u>2015</u> R
10.	INVENTORIES	• • • • • • • • • • • • • • • • • • • •	
	Finished goods Packaging materials Goods-in-transit	62 945 356 348 057 26 626 027	67 949 054 462 427 16 263 359
		89 919 440	84 674 840
11.	TAXATION RECEIVABLE/(PAYABLE)		
	Opening balance Statement of profit and loss & other comprehensive income	630 039	242 993
	- current taxation Taxation paid Taxation refund	2 834 893 (290 941)	(2 132 646) 2 519 692 
	Balance at end of year	3 173 991	630 039
12.	SHARE CAPITAL		
	Authorised 1 000 ordinary shares of R1 each	1 000	1 000
	Issued 600 ordinary shares of R1 each	600	600
	Share premium	1 699 500	1 699 500
13.	DEFERRED TAXATION		
	Opening balance Prior year adjustment	(87 <b>4</b> 33)	(54 308) (1 734)
	Charge to profit & loss	915 187	(31 391)
	Deferred tax asset/(liability) at the end of the year	827 754	87 433
	Deferred taxation balance is comprised as follows: Lease charge Section 24I (10) Prepayments Provision for bonus Provision for leave pay Income received in advance Assessed loss  Deferred tax asset/(liability) at the end of the year	15 773 (75 590) (275 760) - 39 247 5 746 1 118 338	2 975 (71 071) (75 337) 56 000 - - - (87 433)
	• • • • • • • • • • • • • • • • • • • •		

## TATA CHEMICALS (SOUTH AFRICA) PROPRIETARY LIMITED NOTES TO THE ANNUAL FINANCIAL STATEMENTS (continued) for the year ended 31 March 2016

14.	TRADE AND OTHER PAYABLES	<u>2016</u> R	<u>2015</u> R
	Intercompany trade payables Other trade payables Other payables and accrued expenses Provision for leave pay Security Deposit	188 592 293 3 552 897 5 782 694 140 166 	128 228 916 6 554 720 1 813 886
		198 088 570	136 597 522

The company estimates that the carrying values are not materially different to the fair values of the trade and other payables above.

#### 15. FINANCIAL RISK MANAGEMENT

The company's activities expose it to a variety of financial risks: market risk (including currency risk and fair value interest rate risk), credit risk, liquidity risk and cash flow interest rate risk. The company's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the company's financial performance. The company uses derivative financial instruments to hedge foreign currency risk exposures.

Risk management is carried out by management under policies approved by the directors. The directors provide principles for overall risk management, as well as policies covering specific areas, such, interest rate risk, credit risk, use of derivative financial instruments and non-derivative financial instruments, and investment of excess liquidity.

#### 15.1 Credit risk

Credit risk is the risk that a contractual counterparty will default on its contractual obligations to the company and that the company would suffer financial loss as a consequence of such a default. The company's credit risk is mainly confined to the risk of customers defaulting on sales invoices raised. Any credit risk arising from cash deposits and derivative financial instruments is deemed insignificant on the basis that all relevant counterparties are investment grade entities.

Credit risk consists mainly of short-term cash deposits and trade debtors. The company only deposits short-term cash with major banks with strong credit ratings. Trade debtors comprise a widespread customer base, and ongoing credit evaluations of the financial condition of customers are regularly undertaken. At 31 March 2016 the company does not consider there to be any material credit risk that has not been adequately provided.

Full disclosure of the company's maximum exposure to credit risk is as follows:

Exposure to credit risk  Cash and cash equivalents  Trade and other receivables	<u>2016</u> R	<u>2015</u> R	
	48 758 534 89 290 451	94 555 263	
Total credit risk exposure	138 048 985	94 555 263	

#### 15.2 Liquidity risk

The company manages its liquidity risk by regularly monitoring its projected cash flow requirements against its cash resources and unutilised borrowing facilities. Surplus cash resources are only invested with large institutions with strong credit ratings. Forecast liquidity represents the company's expected cash inflows, principally generated from the ordinary course of the business, less the company's contractually determined cash outflows, and principally related to the repayment of borrowings. The materiality of these cash inflows and outflows rests in the expected ageing profiles of the underlying assets and liabilities. The maturity profile is presented below.

#### 15. FINANCIAL RISK MANAGEMENT (continued)

#### 15.2 Liquidity risk (continued)

The company maturity analysis is as follows:

	<1 year R	Total R
2016 Trade and other payables	198 088 570	198 088 569
2015 Cash and cash equivalents Trade and other payables	_ 136 597 522	7 102 338 136 597 522
	136 597 522	143 699 860

#### 15.3 Cash flow and interest rate risk

The company has significant interest-bearing assets. The company's income and operating cash flows are substantially independent of changes in market interest rates.

The company's interest rate risk arises from bank investments. Bank investments issued at variable rates expose the company to cash flow interest rate risk. Bank investments issued at fixed rates expose the company to fair value interest rate risk. Debt levels are constantly monitored and kept to a viable minimum to reduce the exposure to high interest rates.

The company borrows at competitive market related rates and where appropriate fixes these from time to time to minimise the risk of fluctuating interest rates.

The sensitivity analyses below have been determined based on the exposure to interest rates for both financial instruments at the reporting date. For floating rate liabilities, the analysis is prepared assuming the amount of liability outstanding at the reporting date was outstanding for the whole year. A 100 basis point increase or decrease is used when reporting interest rate risk internally to key management personnel and represents management's assessment of the reasonably possible change in interest rates.

If interest rates had been 100 basis points higher/(lower) and all other variables were held constant, the company's profit before taxation for the year ended 31 March 2016 would increase/(decrease) by: R487 585 (2015: R71 023). This is attributable to the company's exposure to interest rates on its bank investments.

#### 15.4 Currency risk

Currency risk is the risk that the value of the financial instrument will fluctuate owing to changes in foreign exchange rates.

The company is exposed to foreign currency risk on purchases that are denominated in a currency other than the functional currency of the company i.e. South African Rand. The currencies giving rise to this risk is primarily U.S. Dollars (USD) and Great British Pounds (GBP).

Exposure to currency risk

	<u>2016</u> ZAR	<u>2015</u> ZAR	<u>2016</u> USD	<u>2015</u> USD
Trade payables	(188 592 293)	(111 965 557)	(12 829 582)	(9 214 893)
Net exposure	(188 592 293)	(111 965 557)	(12 829 582)	(9 214 893)

#### 15. FINANCIAL RISK MANAGEMENT (continued)

#### 15.4 Currency risk

	<u>Average</u> <u>Rate</u> 2016	<u>Average</u> <u>Rate</u> 2015	Spot Rate 2016	Spot Rate 2015
USD	13.80	11.07	14. 70	12.15

Sensitivity analysis

A 10 percent strengthening of the Rand against the US Dollar at 31 March would have increased profit or loss by the amounts shown below. The analysis assumes that all other variables, in particular interest rates, remain constant.

	Profit or loss	
	<u>2016</u>	<u>2015</u>
	R	R
10% strengthening/weakening of US Dollar	18 859 229	11 196 556

A 10 percent weakening of the Rand against the US dollar at 31 March would have had the equal but opposite effect on the dollar exchange rate to the amounts shown above, on the basis that all other variables remain constant.

#### 15.5 Capital management

The company reviews their total capital employed on a regular basis and makes use of several indicative ratios which are appropriate to the nature of the company's operations and consistent with conventional industry measures. The principal ratios used in this review process are:

- gearing, defined as net debt divided by total capital employed; and
- return on capital employed, defined as underlying operating profit before taxation divided by average capital employed.

#### 15.6. Financial assets

The carrying amounts and fair values of financial assets are as follows:

	20	016	2015	
	Estimated <u>fair value</u>	Carrying <u>amount</u>	Estimated fair value	Carrying <u>amount</u>
	R	R	R	R
Cash and cash equivalents	48 758 534	48 758 534	-	-
Trade and other receivables	89 290 451	89 290 451	94 555 263	94 555 263
Total financial assets	138 048 985	138 048 985	94 555 263	94 555 263

The fair values of trade and other receivables and cash and cash equivalents are not materially different to the carrying values presented.

#### 16. RELATED PARTY TRANSACTIONS

#### Identity of related parties

The following companies listed below that we trade with are classified as related parties by virtue of their relationship to Tata Chemicals Limited, the ultimate holding company of Tata Chemicals (South Africa) Proprietary Limited:

#### Tata Chemicals Limited and its subsidiaries:

Rallis India Limited (Rallis), India Bio Energy Venture -1 (Mauritius) Pvt. Limited, Mauritius

### Indirect holding through Tata Chemicals Company Limited

Homefield Pvt. UK Limited, UK

Tata Chemicals Africa Holding Limited, UK

Tata Chemicals South Africa(Pty) Limited,SA

Tata Chemicals Magadi Limited, UK

Magadi Railway Company Limited, Kenya

Homefield 2 UK Limited,,UK

Tata Chemicals (Europe) Holdings Limited, UK

Cheshire Salt Holdings Limited, UK

Cheshire Salt Limited, UK

British Salt Limited, UK

Brinefield Storage Limited, UK

Cheshire Cavity Storage 2 Limited, UK

Cheshire Compressor Limited, UK

Irish Feeds Limited, UK

New Cheshire Salt Works Limited, UK

Brunner Mond Group Limited, UK

Tata Chemicals Europe Limited, Uk

Winnington CHP Limited, UK

Brunner Mond B.V., Netherlands

Brunner Mond Generation Company Limited, UK

Brunner Mond Limited, UK

Northwich Resource Management Limited, UK

Gusiute Holdings (UK) Limited, UK

Valley Holdings Inc., USA

### 16. RELATED PARTY TRANSACTIONS (continued)

### Indirect holding through Tata Chemicals Company Limited (continued)

Tata Chemicals North America Inc., USA
TCNA (UK) Limited, UK
General Chemicals International Inc., USA
NHO Canada Holdings Inc., USA
General Chemical Canada Holding Inc., Canada
TCSAP Holdings, USA
TCSAP LLC, USA
Tata Chemicals (Soda Ash) partners (TCSAP), USA
Tata Chemicals International Pte. Limited, Singapore
Grown Energy Zambeze Holdings Pvt. Limited, Mauritius
Grown Energy (Pty) Limited, SA
Grown Energy Zambeze Limitada, Mozambique
Rallis Chemistry Exports Limited, India
Metahelix Life Sciences Limited. (Metahelix), India
Zero Waste Agro Organics Limited (ZWAOL), India

#### Joint Ventures with Tata Chemicals Limited

Indo Maroc Phosphore S.A., Morocco Alcad, USA JOil (S) Pte. Limited, Singapore The Block Salt Company Limited, UK Natronx Technologies LLC, USA

#### **Associates**

Crystal Peak Minerals Inc., Canada

The directors are listed in the directors' report.

#### TATA CHEMICALS (SOUTH AFRICA) PROPRIETARY LIMITED NOTES TO THE ANNUAL FINANCIAL STATEMENTS (continued) for the year ended 31 March 2016

#### **RELATED PARTY TRANSACTIONS (continued)** 16.

	<u>2016</u> R	<u>2015</u> R
Material related party transactions/balances		
The following transactions were effected with and between the defined related parties during the period under review:		
Purchases - Tata Chemical North America Purchases - Tata Chemical Magadi Limited Purchases - Tata Chemicals Europe	286 293 037 36 915 885 2 749 281	192 645 882 24 012 166 2 709 911
Related party transactions are entered into on an arm's length basis		

Related party transactions are entered into on an arm's length basis

The company has the following related party balances (owing to)/ owing from the company as at 31 March 2016:

Tata Chemicals North America (173 772 420) (114 691 51	Tata Chemicals Magadi Limited Tata Chemicals North America	(14 819 872) (173 772 420)	(13 537 399 (114 691 516
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The directors are considered key personnel and therefore related parties to the company. No payments were made to directors in the current or prior year.

#### 17. **FACILITIES AND GUARANTEES**

The following facilities and securities have been lodged with First National Bank Limited:

R10 million unutilised overdraft facility on which interest would be payable at the prevailing prime rate.

Unlimited cession of debts by Tata Chemicals (South Africa) Proprietary Limited dated 18 October 1996.

Suretyship by Tata Chemicals Africa Holdings to the value of R2 500 000 dated 17 February 2000.

Guarantees given were as follows:

- R48 988 in favour of Ethekwini Municipality expiring on 31 December 2025
- R200 000 in favour of South African Revenue Services expiring on 31 December 2025.

#### **EMPLOYEE BENEFITS INFORMATION** 18.

One of the company's permanent employees is a member of the Old Mutual flexi provident fund which is a defined contribution fund and is subject to the Pension Funds Act of 1956. Contribution for the year amounted to R Nil (2015: R2 520).

#### JUDGEMENTS MADE BY MANAGEMENT 19.

#### Useful lives and residual values

Property, plant and equipment are depreciated over their useful lives, where appropriate. The useful lives of the assets and residual values are assessed annually. Residual value assessments consider issues such as future market conditions, the remaining life of the asset and projected disposal values.

#### Impairment of assets

Ongoing assessments are made regarding any potential impairment of assets, using assumptions made in terms of the models allowed under International Financial Reporting Standards.

#### Deferred tax asset

A deferred tax asset has been raised against tax losses as it is expected that the company will make taxable profits against which to offset the tax losses incurred.